



40 Lower Oakham Way
Oakham Business Park,
Mansfield
Notts. NG18 5BY

March, 21st 2005

Dear Madam or Sir

**Re: Restriction of use of certain Hazardous Substances (RoHS)
and Waste Electrical and Electronic Equipment (WEEE)**

We are beginning to witness an increase in questionnaire activity regarding the Directives appertaining to the Restriction of use of certain Hazardous Substances (RoHS) and Waste Electrical and Electronic Equipment (WEEE).

Firstly, I can advise you that Glenair is fully aware of these integrated Directives and that we are considering suitable alternatives, which are agreeable to the Electronics Industry as a whole.

As the Design authority of our own products we are responsible for the removal of substances covered by RoHS. Once these products have been identified they will be assessed to determine what impact the banned substance may have and what actions need to be taken.

We know that Lead is used in limited soldering and that some products are Cadmium plated.

Where a Customer asks us to build to print these obligations rests with their Design authority. However, once Glenair has established alternatives we are prepared to share our knowledge to overcome any shortfalls that may transpire.

This response is also aimed at addressing the questionnaires issue in an efficient manner, as it is impractical to respond to each customer's request. Which we know will increase significantly leading up to the banned date of August 2006.

As for inventory you may hold after the introduction of these directives, Glenair accepts no liability for stock. We supply product against specific purchase order requirements, which are manufactured and sold in accordance with the specification requirements at the time of order.

We will, in due course, have a policy in place, which will be made available to interested parties at their request. This will state our objectives and targets in addressing both the RoHS and WEEE Directives.

In the meantime, we respectfully ask that you accept this response as an alternative to your questionnaire as we do not have sufficient resources to address them all.

Yours Sincerely

On behalf of Glenair UK Limited

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